



Ensuring a passion

“Like men, women can contribute a great deal and have been contributing a great deal to the overall success of an organization and their workplace in many ways. I don’t believe a person’s gender makes a difference on their level of intellect and personal and professional approach in life,” said Sablan.

“The underwriting department is quite complex. We handle the underwriting of personal and commercial automobiles, property and liability plans, and various others in addition to the sales and service of life and health programs. The best part of everyday is being able to meet new people and serve clients,” said Sablan.

With a soft smile, Sablan believes her strongest attributes are her willingness to continuously learn new things, to be able to adapt to changes and maintain a genuine heart to care and help people.

“Like men, women can contribute a great deal and have been contributing a great deal to the overall success of an organization or their workplace in many ways. I don’t believe a person’s gender makes a difference on their level of intellect and personal and professional approach in life,” said Sablan.

As the world turns its focus on the achievements of women this month, Sablan’s advice to aspiring women is to always have a positive, can-do attitude.

“Have a thirst for knowledge and ask questions,” she points out.

This year’s theme for International Women’s Month is “Press for Progress,” and Sablan hopes gender inequality will no longer be an issue.

“We’ve come a very long way. But, I would like to see more women hold leadership roles. Women are just as capable as men. Gender inequality should not be an issue,” she said.

The world of insurance is a complex and technical one, but it boils all down to safeguarding what clients work so hard to achieve.

Pacifica Insurance Underwriters, Inc. Senior Underwriter Jessica D. Sablan understands this well and has built an almost 20 year career tailoring insurance packages for her clients’ needs.

“I believe that the most important factors in developing a successful business relationship are having open communication with your clients, learning about their needs and exploring ways to best serve them,” says Sablan.

“There are many challenges that I experience at work. However, I have a ‘can do’ approach, which

helps me overcome all challenges I face,” she smiles.

Overseeing and managing PI-UI’s underwriting department, which is comprised of Property and Casualty and Life and Health, Sablan first started in April 1999 as a Health Claims Processor, Life Insurance Administrative Assistant, Commercial Assistant Un-

derwriter, Individual and Group Life Agent before becoming the company’s Senior Underwriter.

A typical day on the job for Jessica starts with a good cup of coffee and reading today’s news.

Then the rest is focused on the usual day-to-day underwriting operations management, working alongside her underwriting team.

**SHE WAS
SHE is
SHE will be
Everything**



 **pacifica**
Insurance Underwriters, Inc.

Rest Assured.

Located at Joeten Center, Susupe
P.O. Box 500168 Saipan, MP 96950

Tel: (670) 234-6267/7722/7310 | Fax: (670) 234-5880

www.pacificains.com

General Agent For: